



WHY UTILITIES ARE CHOOSING WEBMETHODS FOR INTEGRATION



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SOFTWARE AG – A LEADER IN DIGITAL TRANSFORMATION

More than

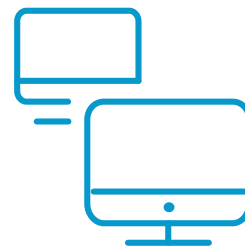
70%



of the

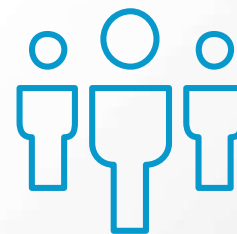
GLOBAL 1000

companies are customers of Software AG



2+
MILLION
Developers

2.5+
MILLION
Users



MANY CUSTOMERS ACROSS ALL INDUSTRIES



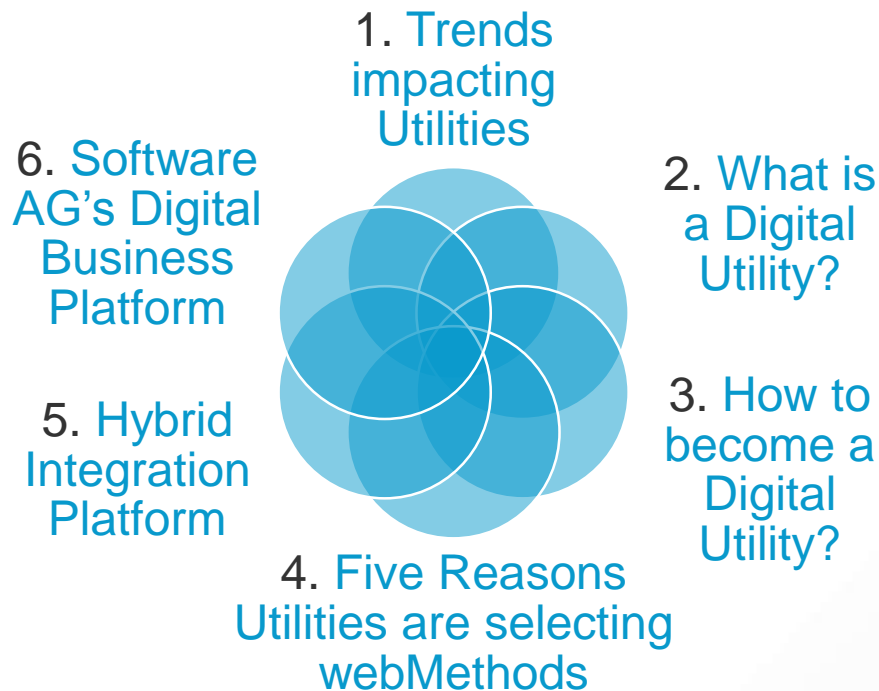
CUSTOMERS

IN 70+ COUNTRIES

Chemicals	Paper, Textile, Metal	Energy & Utilities	Education
			

AGENDA

WHY UTILITIES ARE CHOOSING WEBMETHODS FOR INTEGRATION?



KEY INDUSTRY DRIVERS

Evolution of Utilities business model

De-regulation, renewables, distribution models, Utility 2.0

Focus on customer centricity

Connected home, mobile apps, flexible demand

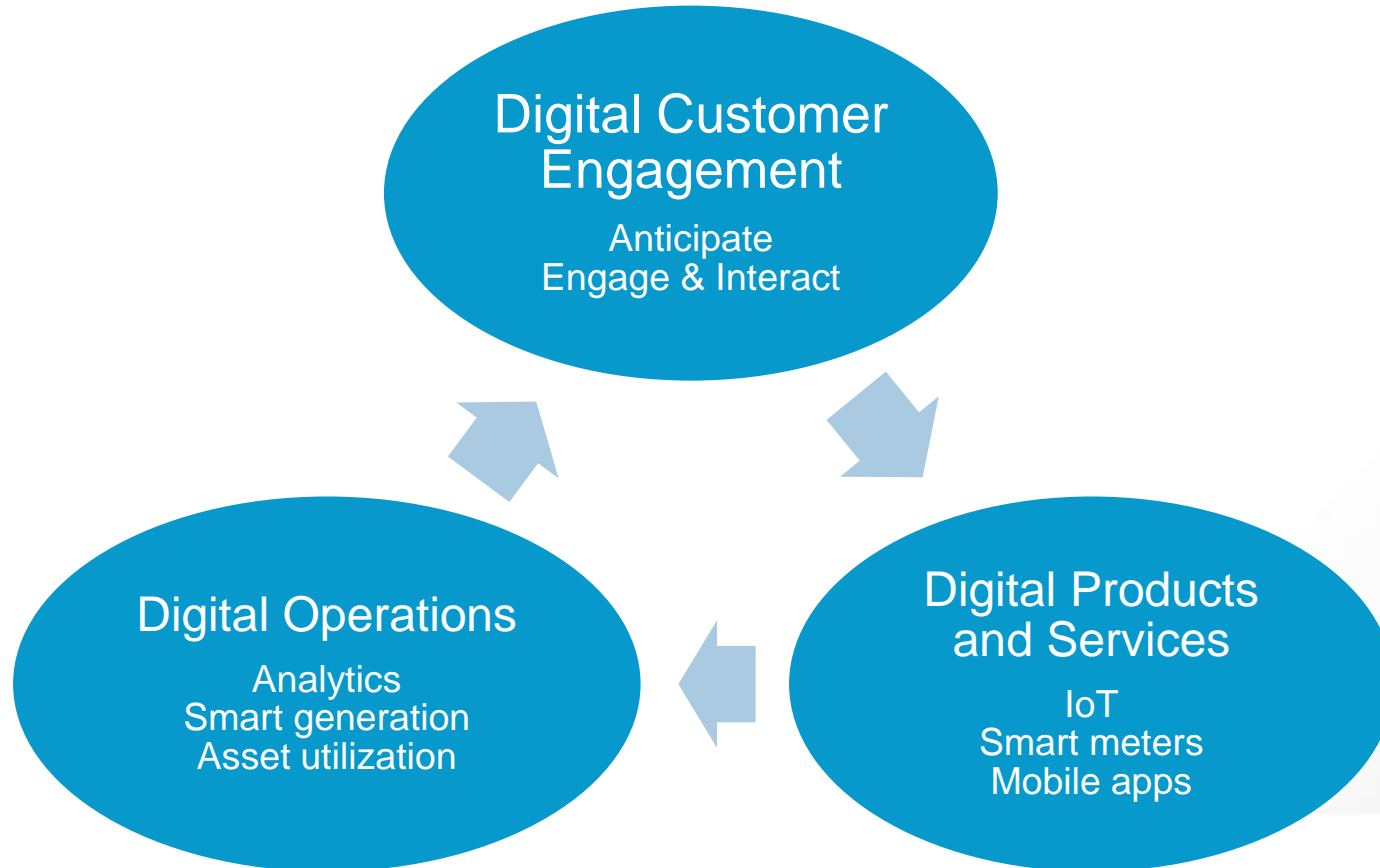
Need for Infrastructure modernization

Smart grid, two-way grid communication, smart meters

Operational excellence and visibility

Cost efficiencies, better resource management, reduce energy theft

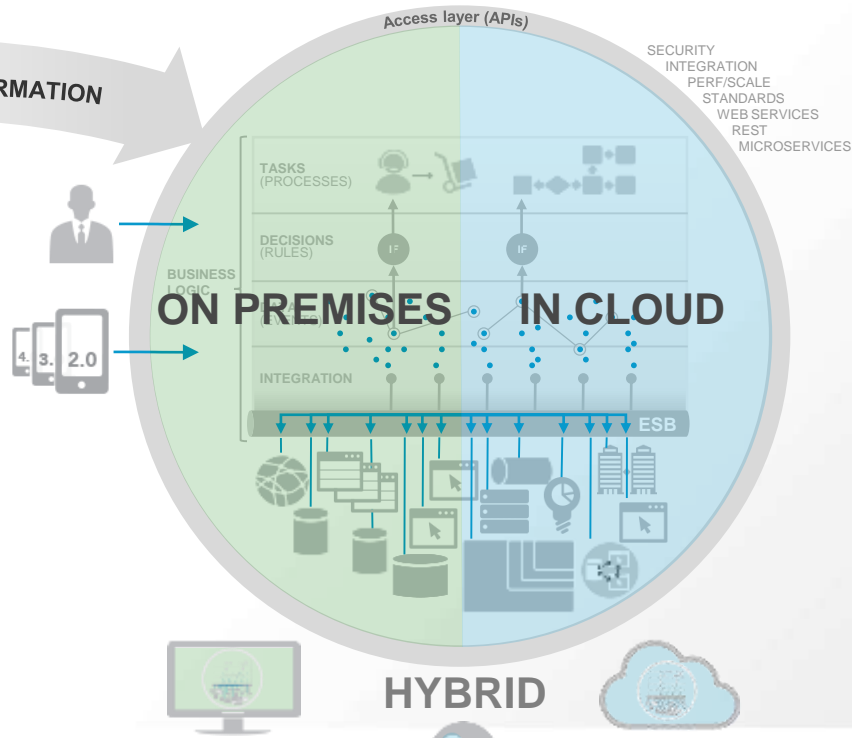
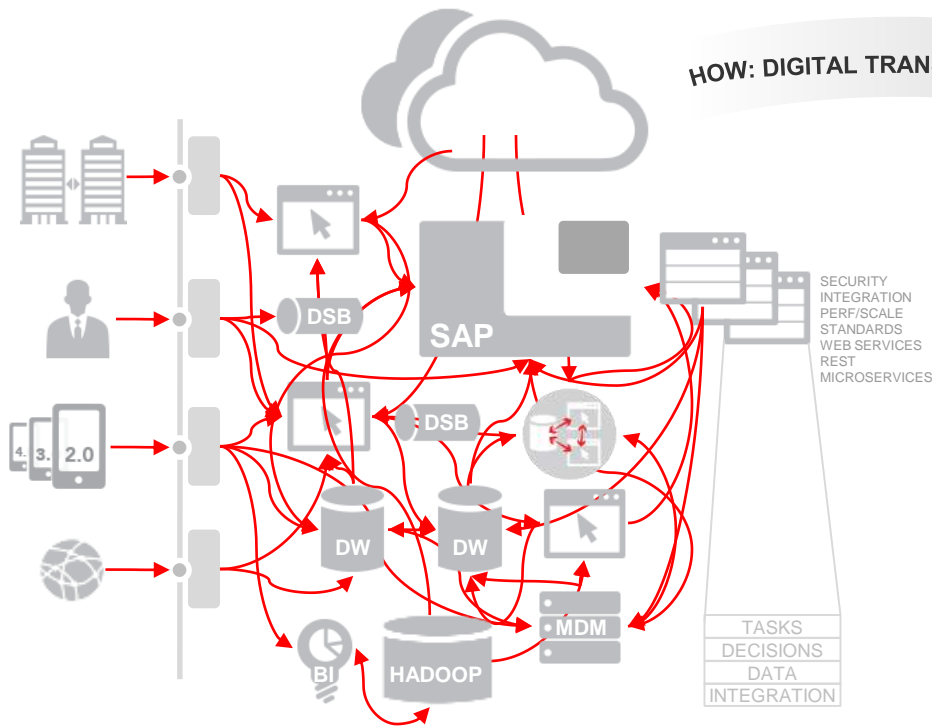
WHAT IS A DIGITAL UTILITY?



HOW TO TRANSFORM INTO A DIGITAL UTILITY



HOW: DIGITAL TRANSFORMATION





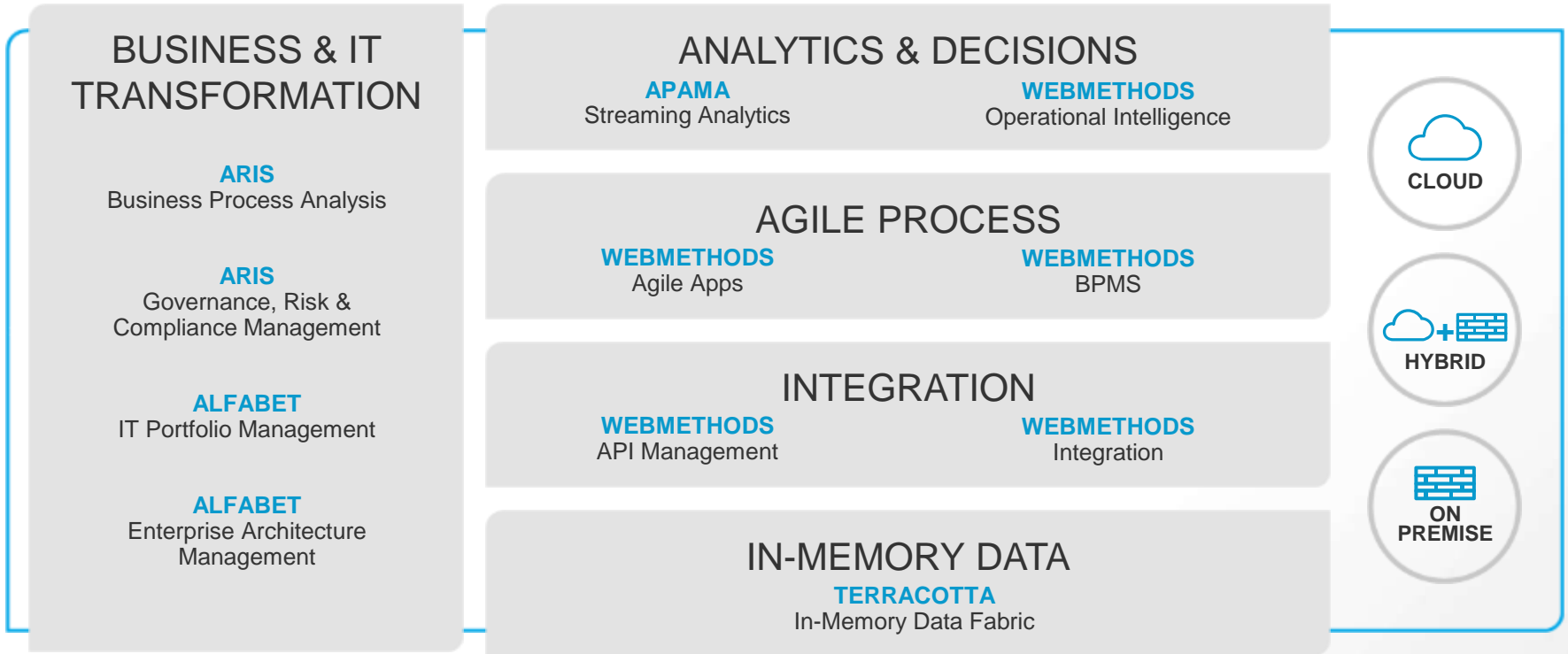
DIGITAL BUSINESS PLATFORM

FOR HYBRID INTEGRATION AND MUCH MORE.

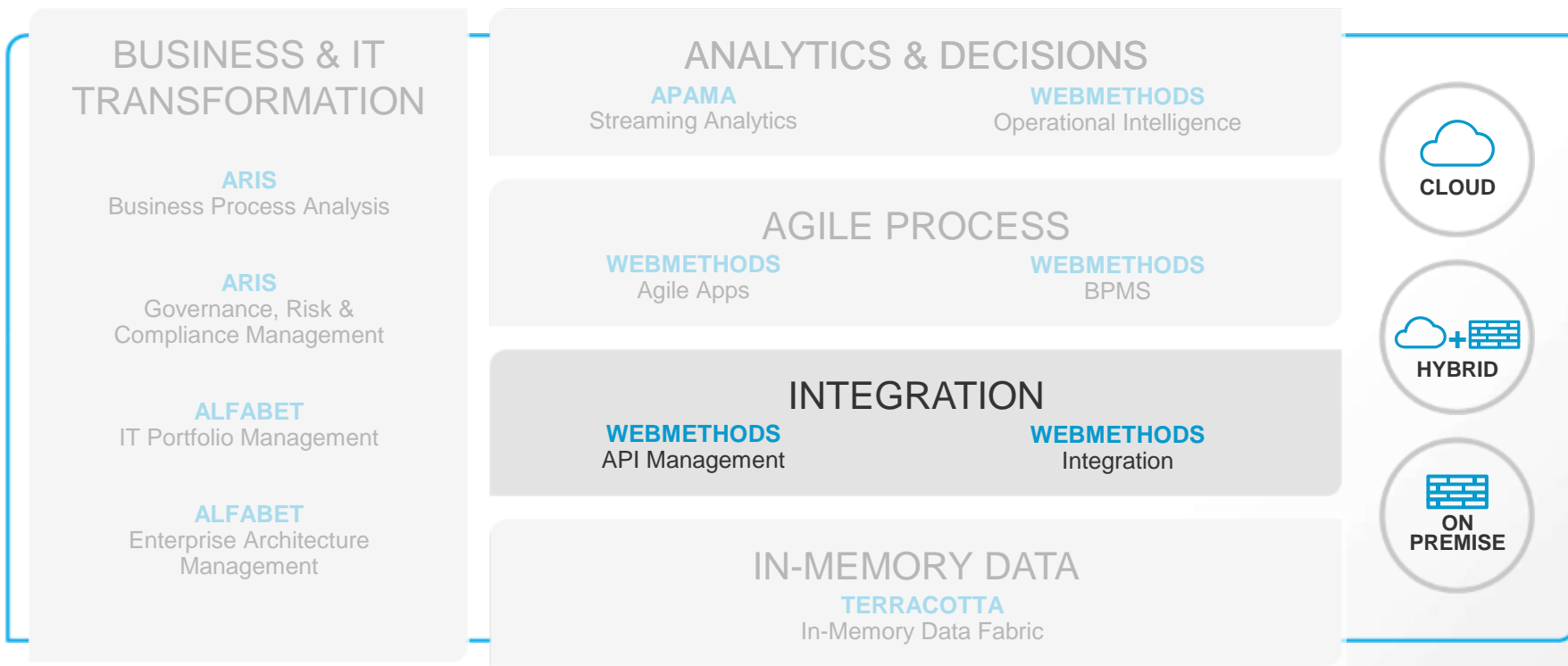


DIGITAL BUSINESS PLATFORM

PLATFORM VIEW



WEBMETHODS HYBRID INTEGRATION



WEBMETHODS

ENABLING DIGITAL UTILITIES



ENHANCED CUSTOMER SERVICE

THROUGH PROCESS AUTOMATION AND INTEGRATION

OPPORTUNITY:

- Design and deploy an Advanced Metering Infrastructure solution
- Secure and cost-effective integration of two million smart meters directly with back end systems

RESULTS:

- Energy savings and operational efficiencies
- Reduced theft of electricity
- Low implementation and total cost of ownership

SINCE PARTNERING WITH SOFTWARE AG:

ADVANCED METERING INFRASTRUCTURE
SOLUTION INTEGRATES

2 MILLION

SMART METERS WITH BACK END

ENERGY SAVINGS



ENHANCING OUR ENERGY FUTURE THROUGH WEBMETHODS INTEGRATION PLATFORM

OPPORTUNITY:

- Modernize of the Gas FRC Hub a B2B platform for the gas retail markets
- Provide a reliable B2B platform that could scale to support the adoption of B2B procedures

RESULTS:

- Support of current interfaces to gas retail market participants to minimize any impact on participants systems
- A scalable platform to support the introduction of B2B arrangements
- A resilient and secure architecture providing a reliable service

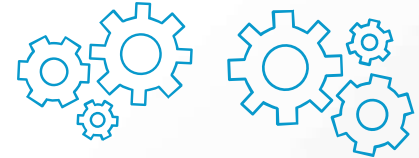
SINCE PARTNERING WITH SOFTWARE AG:

MINIMIZED
COST & COMPLEXITY



FOR NEW PARTICIPANTS
ENTERING
THE GAS MARKET

REDUCTION
IN MANUAL HANDLING
AND INTERVENTION



THROUGH
AUTOMATION

SUCCESSFUL SYSTEM MODERNIZATION THROUGH WEBMETHODS INTEGRATION

OPPORTUNITY:

- Preserve an old customer information system with proven functionality
- Extend the system's life by modernization rather than rip & replace it

RESULTS:

- New Web front-end easy to develop, deploy and use
- Development costs reduced by 30 percent
- System enhancements rolled out in days
- ROI achieved in three years or faster
- Greatly improved user experience

SINCE PARTNERING WITH SOFTWARE AG:



MILLIONS SAVED

ROI IN 3 YEARS

FAST WEB ENABLEMENT THROUGH WEBMETHODS INTEGRATION

Austrian Energy
Company

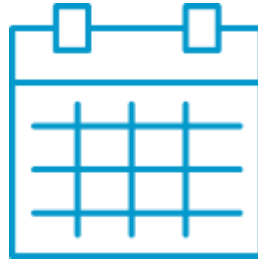
OPPORTUNITY:

- Preserve the unique functionality and security of the PI personnel information system
- Grant the users of the system access via intranet and Web browsers

RESULTS:

- Economical solution which meets end-user demand for a modern interface
- 95 percent of Web interfaces were generated automatically with templates
- System Web-enabled in just three person-months

SINCE PARTNERING WITH SOFTWARE AG:



3 MONTHS

TO WEB ENABLEMENT

WHY WEBMETHODS?

5 UNIQUE CAPABILITIES



Complete Hybrid Connectivity



Integrate Old and New



Deep Industry Expertise



Leadership in IoT



Industry 1st Digital Business Platform

WEBMETHODS HYBRID INTEGRATION CLOUD OPTIONS

Private Cloud

- webMethods Integration hosted on AWS and **GCE**
- Managed and Operated by the Customer

WEBMETHODS
Integration

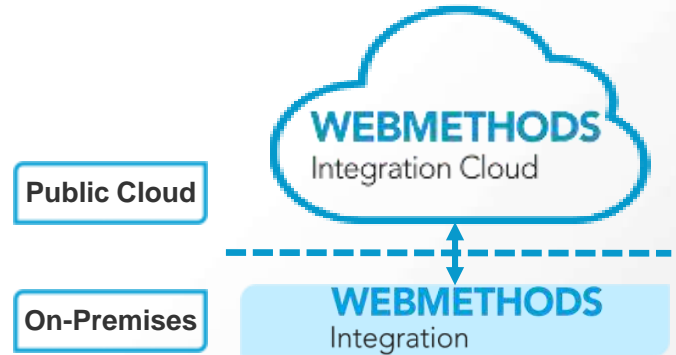
Managed Cloud

- webMethods Integration hosted on AWS
- Managed and Operated by **Software AG**

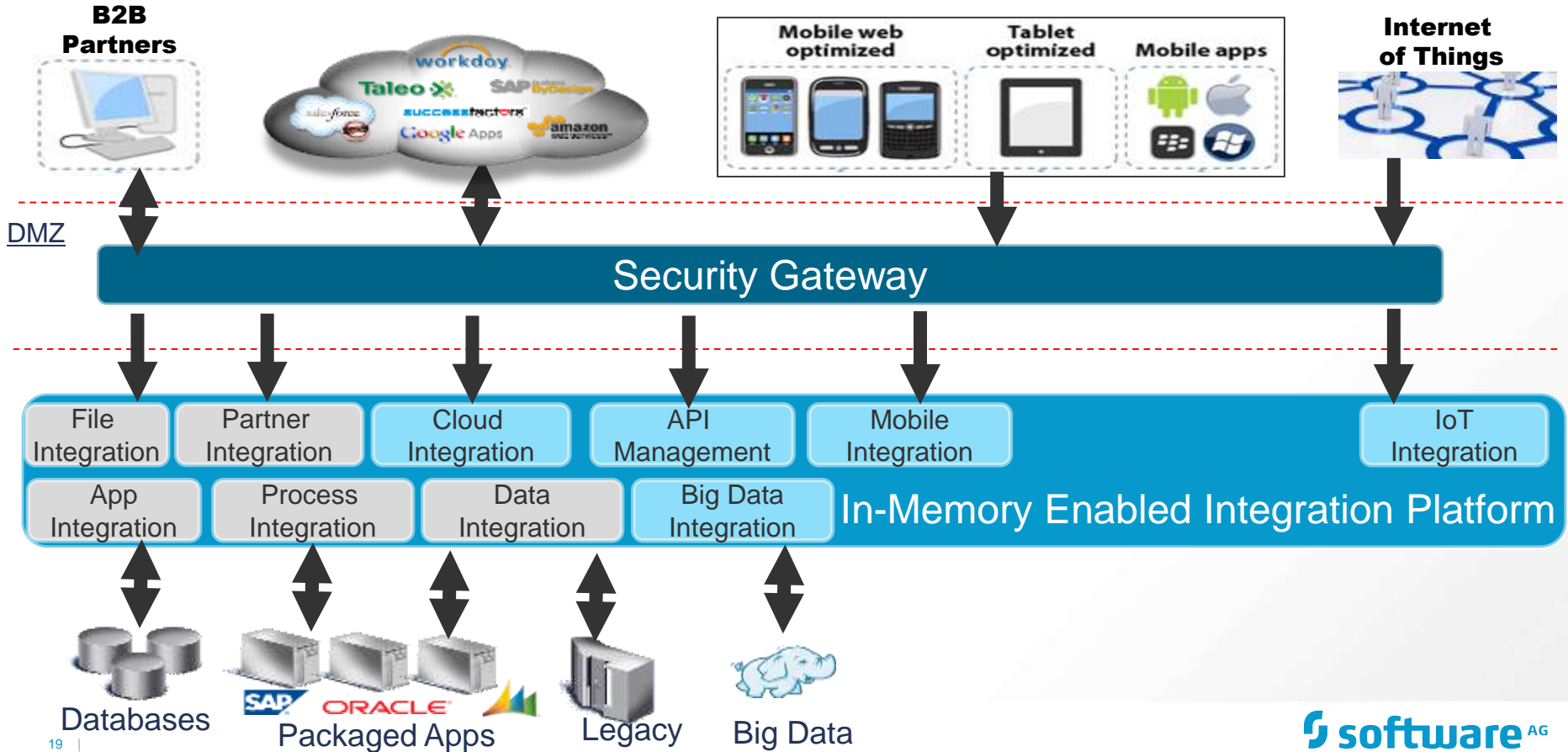
WEBMETHODS
Integration

Public Cloud

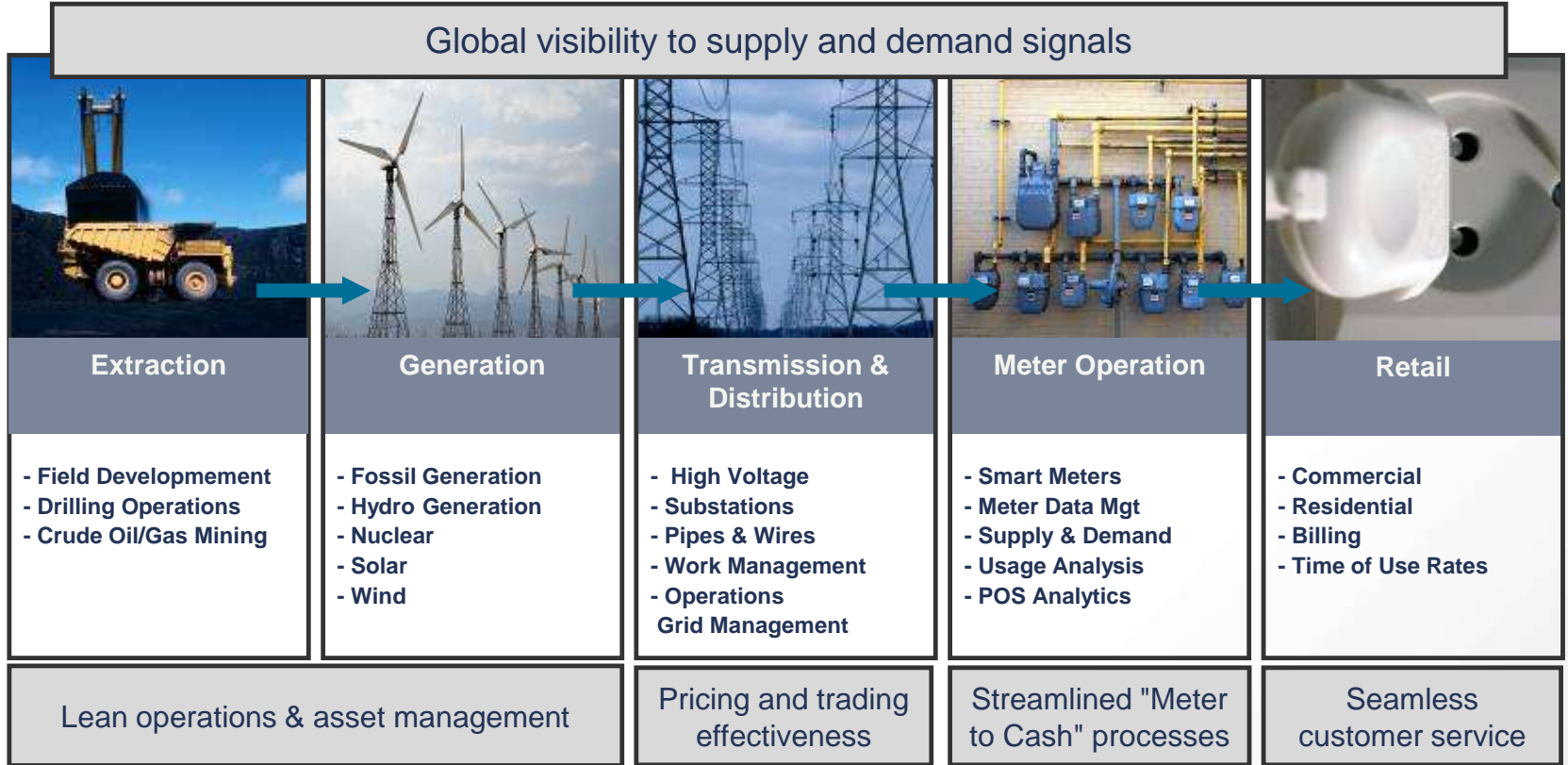
- Integration Cloud hosted on AWS, managed by **Software AG**
- webMethods Integration hosted on-premises, managed by customer



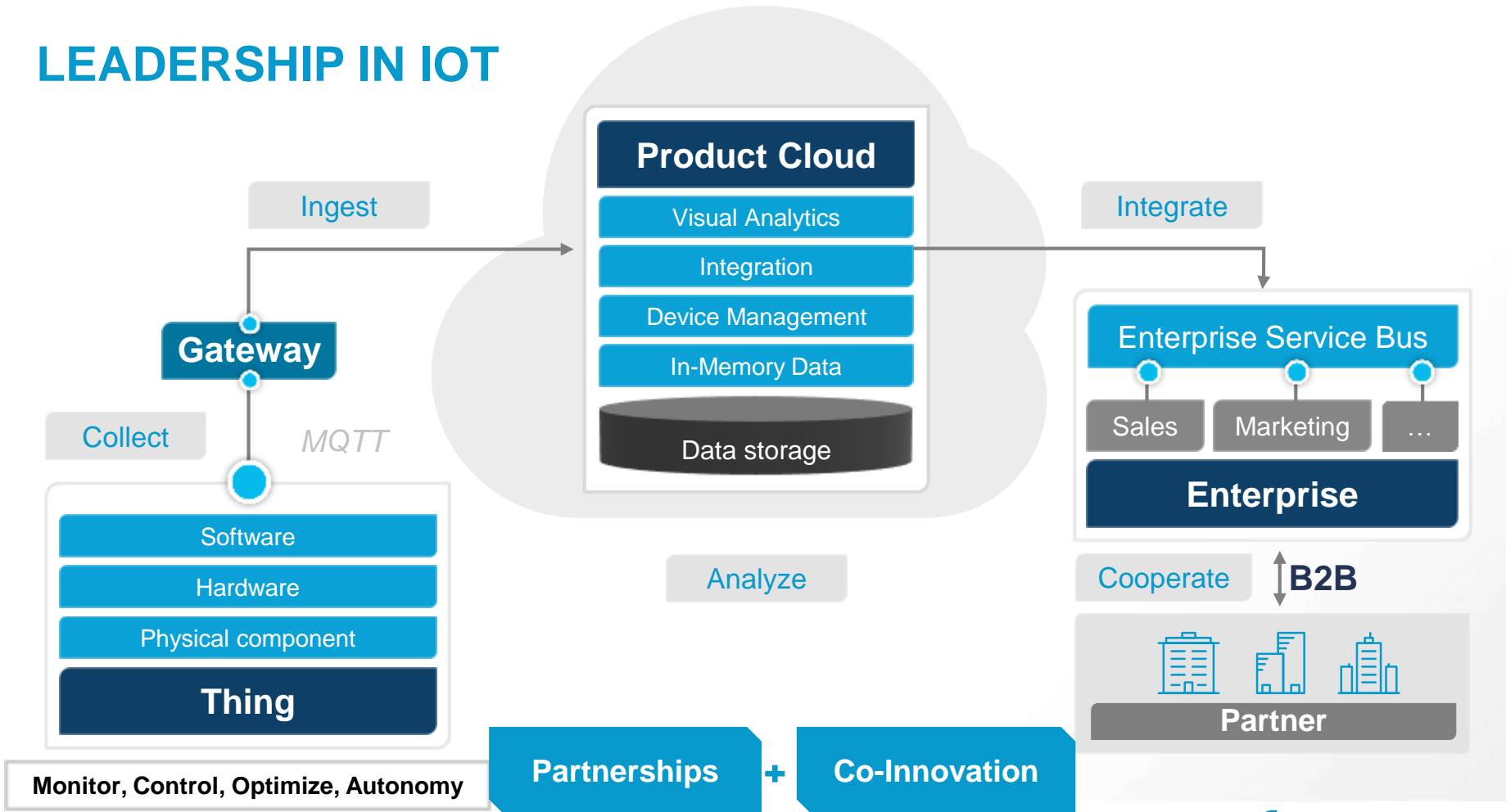
INTEGRATION PLATFORM – FOR OLD, NEW AND FUTURE



PROVEN UTILITIES EXPERIENCE

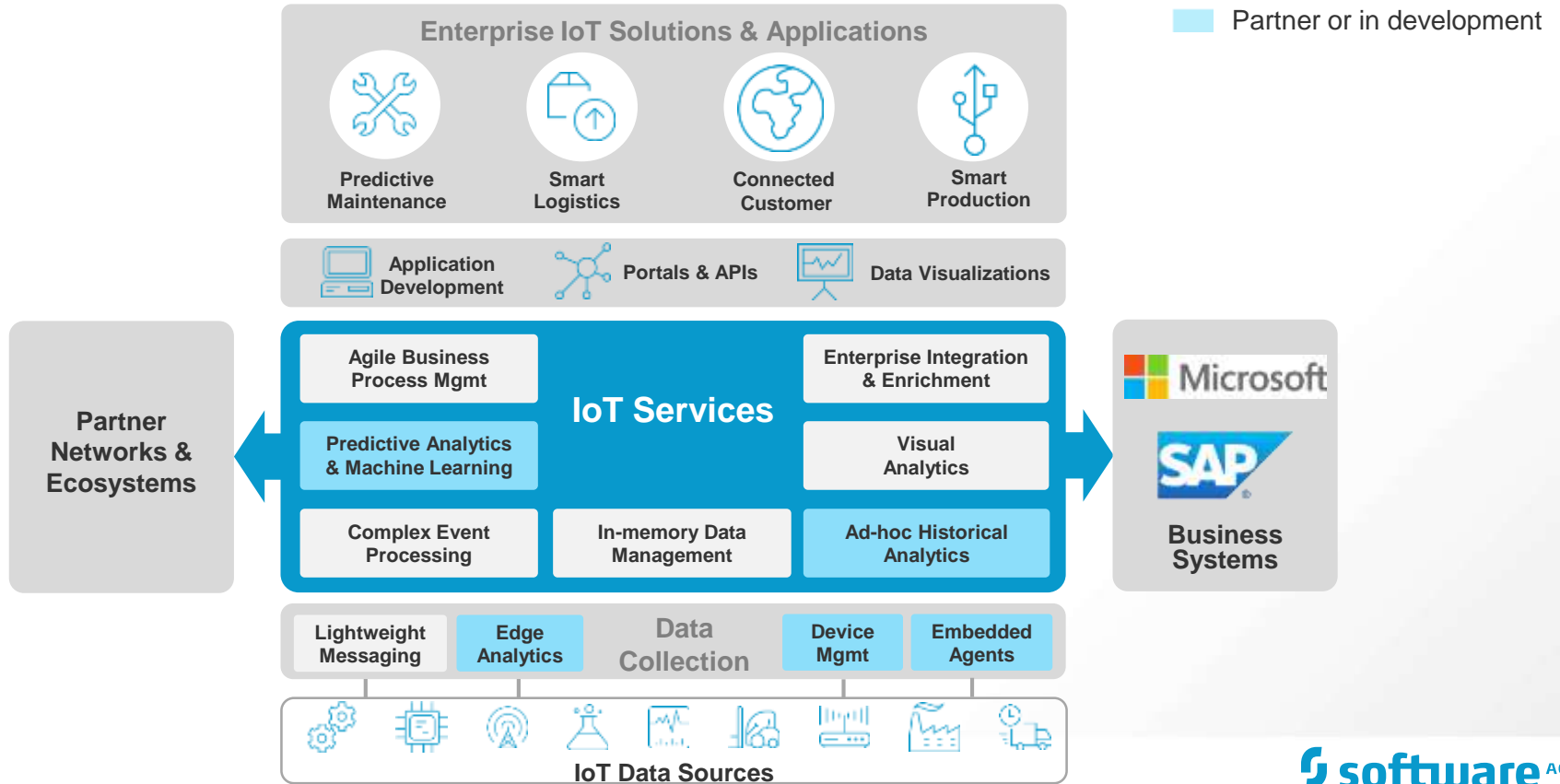


LEADERSHIP IN IOT



SOFTWARE AG CAPABILITIES

WITH THE DIGITAL BUSINESS PLATFORM



NEXT STEPS....



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Digital Business Days featuring Steve Wozniak

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[New York, October 3-4](#)

Free Passes Are Available

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www.softwareag.com

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Business Platform**

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Questions? Contact Us

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